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1937 Annual Price List
From
Boulder
Glad Gardens
Address: D. L. Skiff, 717-9th Street, Boulder, Colo.

The Gladiolus

This flower is one of the most delightful grown. In your garden many devoted admirers, who are eager to try new varieties every spring. There are more than 7,000 named varieties and new ones are being originated every year. If you have never grown this charming flower, we suggest starting next spring with 25 or 100 bulbs of my Radiant Mixture and some named ones the following spring. Plant in May. Beginners have good luck with them, as they are easily grown. Plant and cultivate as you would onion sets, only plant a little deeper than you would onions. Get them down about 3 inches or a little more. My mistake as a beginner was cutting the flower stalk too near the ground while cutting flowers. For the good of the bulb one should leave 4 to 6 leaves while cutting. If you would like fuller instructions, I will, on request, send them when filling your orders, as long as my printed instructions last. Below are the names of the best ten Gladiolus, according to the latest vote taken among members of the American Gladiolus Society:

Best Ten
1. Picardy
2. Minuet
3. Commander Koehl
4. Betty Nuthall
5. Mother Machree
6. Marmora
7. Maid of Orleans
8. Mr. W. H. Phipps
9. Bagdad
10. Mildred Louise

Dr. F. E. Bennett, Golden Dream, Pfitzer's Triumph, Mrs. Leon Douglas, Giant Nymph, Mrs. P. W. Sisson, and Purple Glory were formerly included in the best ten. Tastes differ. A neighbor thinks Del Rosa is the finest of all. A discriminating buyer of flowers chose Our Selection from my Gladioli. Jane Addams is not so healthy as I wish she were, but she produces wonderful flowers and I would not be without her.

Flamingo and Blunello are two new varieties originated by Mr. James L. Brownlee of Denver. I had a part in introducing them last year. Mr. Brownlee has had them registered. Flamingo is much like Pfitzer's Triumph, but it is healthier, endures sunshine much better, and has a richer color. The interior blotch is darker than that of Pfitzer's Triumph. Flamingo's parents are Commander Koehl and Dr. F. E. Bennett.

When I first saw the blossoms of Blunello, I was struck by its resemblance to Veilchenblau, which is one of its parents. The blossom is larger than that of Veilchenblau, and the plant and bulb have been absolutely healthy for me. I have reduced the price this year on both of these fine new varieties. See Price List.

I have learned later that there is another Flamingo, pink in color, and priced at $15.00 per bulb.

Painless Buying

In order to make the process of buying seeds as painless as possible I hereby make you the following offer: Select as many packets of the ten cent seeds as you want and pay me 25c for every three you select. Of the seeds priced 5c per packet, send me 25c for every six. For instance, 1 pkt. of Calif. Poppy, 1 of At. Marigold and 1 of Blue Salvia may all be had for 25c.

To New Acquaintances

This year my circular will go out to many who have never received it before, so in asking for a part of your business, perhaps I should give some account of myself. This business was started in 1922 as a local concern, and later expanded into a mail-order business. I still have mail-order customers who have given me their patronage since the fall of 1926, and I hope to deserve yours also. I shall expect to give a little better than value received, and should I make any mistakes, will gladly correct them. Yes, I know you can get seeds of your grocer, but I hope to be of more service than merely selling seeds and bulbs. Most of the bulbs offered here and most of the flower seeds, I grow myself in this land of sunshine that produces seeds and bulbs full of vitality.

Grow Your Own Plants

Some have trouble in making seeds grow, but all that is necessary is a little knowledge and a little care. Petunia, Snapdragons and Poppy seeds are tiny, like grains of sand, and need only the lightest covering of soil. Coarser seeds may be planted deeper. All may be planted in the open garden where they are to grow, but sowing in a seed bed or cold frame is recommended for Pansies, Snapdragons, Petunias and some others. Transplanting later when the plants are large enough to move. Sow Poppies early where they are to grow. They grow readily, but it is not easy to transplant them.
To grow plants from seed three things are necessary: first, a smooth fertile seed bed that will not bake; second, plenty of moisture, and third, the proper depth of planting—twice the thickness of the seeds. Corn and Beans may go a little deeper. Water with care, giving neither too much nor too little, and being careful not to wash out the tiny seeds or plants. To hold moisture, cover with bar- lap, grass clippings or excelsior, 'till the seeds or plants. To hold moisture, cover with bur¬ lap, grass clippings or excelsior, 'till the seeds are well sprouted. Seeds are good and will grow if conditions are right. All growers of seeds disclaim any responsibility about their growing, because they do not know what con¬ ditions will be.

**Size of Bulbs**

The large size (L), diameter 1 ½ inches and more, is the size most in demand. This size makes the largest flowers and the tallest spikes. The medium size (M), diameter around 1 inch, makes good flowers, and is lower in price than the large size. Large-medium is a name I have given to the smallest of the large bulbs, and the largest of the medium size. Most of this size will actually measure 1 ½ inches. Small (S), is the size smaller than medium, but does not include the smallest bulbs. I plant those myself.

**Business Terms**

Cash with order, please. We growers are at expense from spring 'till the next winter, and appreciate the cash by the time the orders begin to come in. P. O. money orders are preferred. Checks are accepted, but there is a charge at the banks for cashing them. Will accept and 10 cent stamps for payment for small orders less than $1.00. Sometimes I receive currency in letters. It may not be perfectly safe to send more than $10 in that way. I have not had any loss by that method.

I fill southern orders as soon as received, protecting bulbs from frost. To the colder states I begin shipping bulbs about March 1, if the weather is not too cold.

Five bulbs go at the 10 rate, and 6 bulbs at the 12 rate. I pay postage on everything.

**Order Early**

It will be to your advantage to order early before some varieties are sold out. Here is an inducement. Send me an order before March 1, and I'll send you one-twelfth extra value. Order early and I'll send you one-tenth extra value. Well, I always send something extra, however late you order, but more for early orders. I plant small and medium bulbs in May, and do not usually have bulbs after June 1.

**Extracts from Letters**

Sun behind the clouds today?

Gladolus, blaze away!

Storm is lowering? with their bloom

Gladolus, rout their gloom!

—I didn't buy bulbs any place last season. I didn't have space for what bulbs I had, so gave $60 away to the Ladies' Aid to sell.

Mrs. H. (Ala.)

I have planted your Glads and they were beautiful. Winter of '34 all of them in cellar storage froze while I was away from home. Had almost a bushel. Last year I did without. Now I shall try again. Please ship the follow¬ ing to yours truly.

J. B. (N. Y.)

Last year I had some of your Sunflowers, which made a brilliant display in the fall. I am sending for more seed and will choose the mixed Sunflowers.

Mrs. E. M. L. (Maine)

**Gladolus Price List**

**AFLAME.** Large begonia rose, shading to bright orange-flame near edge. L., 2 for 12c.

**ALIDA.** Dark blue-purple. Large and early. Beautiful large healthy bulb. L., 2 for 12c.

**AVE MARIA.** Many large flowers open. Near-blue color with darker blotch. Early L., 2 for 12c.

**BAGGAD.** Smoky old rose. Large. L., 2 for 12c.

**BERTY NUTHALL.** Large lavender. 2 for 12c.

**BIG BROWN EYES.** Salmon tinted pink. Large. L., 2 for 12c.

**BLUE DANUBE.** Amethyst-blue with darker throat. Tall straight spike. Large blooms. 2 for 12c.

**BETTY BROWN EYES.** Salmon tinted pink. Large. L., 2 for 12c.

**BETTY NUTHALL.** Large lavender. 2 for 12c.

**F. W. S. (Cleveland)**

I was so well pleased with the Glads I got from you last year that I am ordering some more. My Jonkheer Van Tets last year was one of the most beautiful sights I have ever seen. I wish I had a hundred bulbs of it. I carefully saved all the "babies," even the tiny ones.

E. R. (Texas)

When you sent my seed order last year, you kindly included a Glad bulb, and it was just lovely—the Del Rosa—so we are going to order some Glad bulbs and plant them this year.

Mrs. G. E. M. (Illinois)

As one sympathetic husband to another, I advise you not to be alarmed about talking too much. If you do, you're too gabby, if you don't talk much you're kind of grumpy. So strike a happy medium.

Your Sunflower mixture was quite a novelty in this locality last summer. Only one person claimed to have seen them before, and "tween you and me," I think he stretched it a little.

Yes, by golly! We did have some of your dust, even here; but I believe the most of it went right over to the Atlantic. Doggone small world after all.

C. E. L. (Ohio)

We ordered some mixed Sunflower seed from you two years ago, and had just lots of beautiful blooms. Every one that saw them wanted seeds. We sure do like your seeds. Be sure to send us a seed list again.

Mrs. L. H. (N. C.)

The extremely cold weather we had here in January and February froze many of my Glads, as I have found it is usually better here to let them remain in the ground through the winter. We take them up every other year, separate them and replant in freshly prepared soil, but last winter was just too bad for many of them. You will be interested to know that every Picardy bulb in our garden came through just fine and trebled. My husband's favorite is Mr. W. H. Phipps, so for the en¬ closed money order, please send me 30 large bulbs.

Mrs. H. (Ala.)

Please send Glad bulbs listed below. I think last year was the first year I missed sending you an order since I asked for your list—well—I didn't buy bulbs any place last season. I didn't have space for what bulbs I had, so gave $60 away to the Ladies' Aid to sell.

Mrs. J. H. (Michigan)

I have planted your Glads and they were beautiful. Winter of '34 all of them in cellar storage froze while I was away from home. Had almost a bushel. Last year I did without. Now I shall try again. Please ship the follow¬ ing to yours truly.

J. B. (N. Y.)

Last year I had some of your Sunflowers, which made a brilliant display in the fall. I am sending for more seed and will choose the mixed Sunflowers.

Mrs. E. M. L. (Maine)
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<tr>
<th>Name of Variety</th>
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**MAID OR ORLEANS.** Large milky-white with creamy throat. Tall straight spike. Large, 1.5, for 15c.

**MILDRED LOUISE.** Marvelous strawberry pink. Small spikes and large blossoms. One of the most popular ten. L., 10c.

**MISS GREENE.** Much like one of its parents, W. H. Phillips, but much earlier. Pink, large, many open at once. L., 2 for 14c.

**MINUET.** No. 2 of best ten. Large pink lavender. L., 2 for 10c. M., 3 for 16c.

**MOROCCO.** Dark red, almost black. Large, L., 2 for 10c. M., 3 for 16c.

**MOTHER MACHREE.** One of the Best Ten. Some bulbs are marked with orange and red. "Like the clouds when the sun has set." I paid 1.75 for them. I started with this one. L., 2 for 12c. M., 5 for 25c.

**MRS. LEON DOUGLAS.** For many years one of best ten. Tall and showy. Innumerable blooms. Pink, striped scarlet. 2 for 12c; 5 for 50c.

**M. W. H. PHIPPS.** Was once called "the most wonderful Gladiolus in existence." Is still ranked as one of the most popular. Small spikes with lavender sheen. Large, wide-open flowers, with line in throat. Many open at once. L., 2 for 12c; 10 for 50c. M., 3 for 15c; 10 for 50c.

**ORANGE WONDER.** Large, healthy, late bloomer with broad dark green leaves and an orange throat. Plant early. L., 2 for 12c. M., 3 for 15c.

**ORANGE DELIGHT.** Orange red, edged with yellow and cerise. Large and vigorous. No. 1 by vote of Glad Show of 1931. L., 10c.

**OUR SELECTION.** Salmon-red, sometimes marked with orange and white. Large. Lower petals have large cerise border. Only one. Beautiful and early. L., 2 for 12c; 10 for 50c. M., 3 for 15c; 10 for 50c.

**PELLEGRINA.** New. Near-blue. L., 15c; for 10c.

**PFITZER'S TRIUMPH.** Large wide-open orange-red with brilliant scarlet blotch. This incredibly beautiful Gladiolus was, for several years, included in the BEST TEN. 2 for 12c.

**PAUL PFITZER.** Large, tall, brilliant purple, like a B. D. Gutham. Formerly called crayberry. Large. No. 1 by vote of Glad Shows for many years. Included in the BEST TEN. 2 for 12c; 10 for 50c. M., 3 for 15c; 10 for 50c.

**PICARDY.** Soft shrimp pink with bright throat. Large and vigorous. No. 1 by vote of Glad Show of 1931. L., 10c. M., 2 for 12c; 5 for 25c.

**RED PHIPPES.** Brightest red. Fine spike with many open at once. L., 2 for 12c. M., 5 for 25c.

**RADIANT MIXTURE.** Contains many beautiful named and unnamed varieties. Sometimes I lose the label of some choice variety, so into the mixture it goes. 10 for 30c. postpaid. M., 10 for 40c.

**RAMESES.** Red-purple with deep crimson throat. Spike very tall. Flowers massed and unusual in beauty. Large. No. 1 by vote of Glad Show for many years. Perhaps everyone can have it. L., 2 for 12c.

**STRAWBERRY THRON.** Pink with cerise pink in throat. Large blooms open. L., 2 for 10c. M., 3 for 14c; 10 for 50c.

**VAN GLINN.** Large pink. Spike with many open at once. L., 2 for 12c. M., 5 for 25c.

**WESTERNBERGIA.** Very large red with white throat. A splendid Pfitzer origination. L., 10c.

**WASAGA.** Soft pink with brilliant orange-carmine throat. Called cut-and-come-again, as everyone can have it. L., 2 for 12c.

**WESTERNBERGIA.** Very large red with white throat. A splendid Pfitzer origination. L., 10c.

**WINGED VICTORY.** Very large pink. 2 for 15c.

**WHOLESALE GLADIOLE LIST.** Prices per 100 are given below, and prices at 100 rate, and 250 bulblets at the given rate.
Seeds

Growing in the West

ACROCLINITUM, Everlasting Flower. New larger annual-large flowered Hybrids. The double flowers are a few inches across. The flowers are of many shades of salmon, apricot, pink, and cerise, with white and creamy tones. Pkt., 10c. No. 557.

ASTER, BOULDERADO BEAUTY. Will resist
the heat of summer; the flowers immense, fully double, borne on long straight stems. Flowers last long as cut flowers. Pkt., 10c.

ASTERS, GIANT TALL GOLDEN. Large, tall, bushy, hardy perennial, that is covered with dark blue blossoms for several months. The plants will always have it. "Self-sows." Frue closely for a second crop of flowers. Pkt., 10c. No. 564.

ASTER, MELANGE. A splendid mixture of colors. Mixed colors, shade, and large, are larger second year. They may be grown in the shade, and are larger second year. They may be seed bed, rather early, and transplant when large enough, to rich soil. They do best in partial shade, and are larger second year. They may be saved from best exhibition plants. I am buying sows. Pkt., 5c.

ASTER, PATTIE LARKSFUR, GIANT IMPERIAL, SPECIAL.


ASTERS, WONDERFUL. A splendid mixture. Hardy perennial that sometimes blooms the first year if grown from seed. The Asters are composed of several species. Pkt., 10c

ASTERS, ZINNIA, FANTASY. A splendid mixture. A hardy perennial that sometimes blooms the first year if grown from seed. The Asters are composed of several species. Pkt., 10c.

ASTER, ZINNIA, YESTERDAY. A splendid mixture. A hardy perennial that sometimes blooms the first year if grown from seed. The Asters are composed of several species. Pkt., 10c.

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